

## Legg Mason MetLife QS Multi Asset

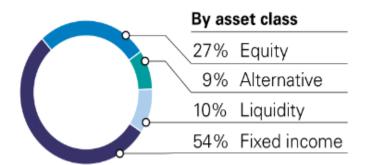
February 2018

## **About Legg Mason Global Asset Management**

Founded in 1899, Legg Mason is one of the world's largest global asset managers. Designed around nine independent investment managers, we bring you expertise across equities, fixed income and alternatives.

#### **AUM breakdown**

Assets under management of **\$767** billion as of 31 December 2017.



Global presence with approximately 3,300 employees, including 360 investment professionals in 40 offices.



## **Legg Mason Investment Family**



Global value investing



Real estate investment specialists



Quality-focused equity



Global Alternative Asset Manager



Systematic investment solutions



Active equity specialists



Global listed infrastructure investing

Royce&Associates

**Small-cap equity** 

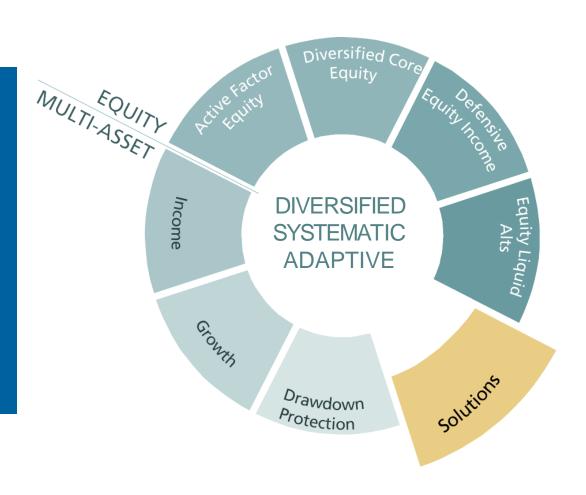


Global Value Fixed income



## QS Investors – Legg Mason's Asset allocation experts: Deep resources, experienced professionals

- Build advanced solutions for Multi-Asset and Equity portfolios
- US\$22.5 Billion in AUM \*
- 50 investment professionals, 73 employees
- Formed in 1999, based in New York and Boston



# Why multi-asset?



#### Why asset allocation? No crystal ball, only smart diversification

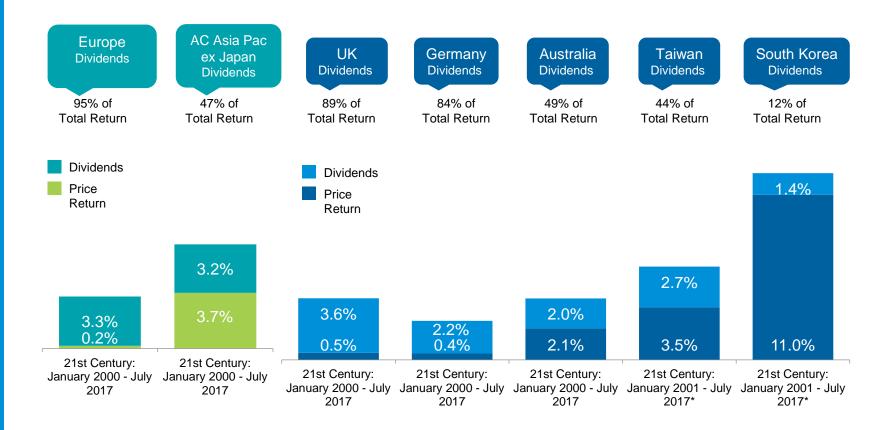
2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	
Large-Cap Growth 11.8%	Bonds 5.2%	Mid-Cap Blend 40.5%	Small-Cap Blend 26.9%	Bonds 7.8%	Large-Cap Value 17.5%	Small-Cap Blend 38.8%	Large-Cap Value 13.5%	Large-Cap Growth 5.7%	Small-Cap Blend 21.3%	% return
Developed Foreign 11.2%	Cash 1.8%	Large-Cap Growth 37.2%	Mid-Cap Blend 25.5%	Large-Cap Growth 2.6%	Developed Foreign 17.3%	Mid-Cap Blend 34.8%	Mid-Cap Blend 13.2%	Bonds 0.6%	Large-Cap Value 17.3%	Highest 6
Bonds 7.0%	Small-Cap Blend -33.8%	Developed Foreign 31.8%	Large-Cap Growth 16.7%	Large-Cap Value 0.4%	Mid-Cap Blend 17.3%	Large-Cap Growth 33.5%	Large-Cap Growth 13.1%	Cash 0.0%	Mid-Cap Blend 13.8%	1
Mid-Cap Blend 5.6%	Large-Cap Value -36.9%	Small-Cap Blend 27.2%	Large-Cap Value 15.5%	Cash 0.1%	Small-Cap Blend 16.4%	Large-Cap Value 32.5%	Bonds 6.0%	Developed Foreign -0.8%	Large-Cap Growth 7.1%	
Cash 4.7%	Large-Cap Growth -38.4%	Large-Cap Value 19.7%	Developed Foreign 7.8%	Mid-Cap Blend -1.5	Large-Cap Growth 15.3%	Developed Foreign 22.8%	Small-Cap Blend 4.9%	Mid-Cap Blend -2.4%	Bonds 2.7%	
Large-Cap Value -0.2%	Mid-Cap Blend -41.5%	Bonds 5.9%	Bonds 6.5%	Small-Cap Blend -4.2%	Bonds 4.2%	Cash 0.1%	Cash 0.0%	Large-Cap Value -3.8%	Developed Foreign 1.0%	% return
Small-Cap Blend -1.6%	Developed Foreign -43.4%	Cash 0.2%	Cash 0.1%	Developed Foreign -12.1%	Cash 0.1%	Bonds -2.0%	Developed Foreign -4.9%	Small-Cap Blend -4.4%	Cash 0.3%	owest

- No one can predict which asset class will come out on top each year.
- The worst-performing investment one year can be the best the next, and vice versa.
- Asset classes typically perform differently due to the macro environment and risk tolerances.



### Benefits of Dividends: 21<sup>st</sup> Century Important Contributor to Total Return

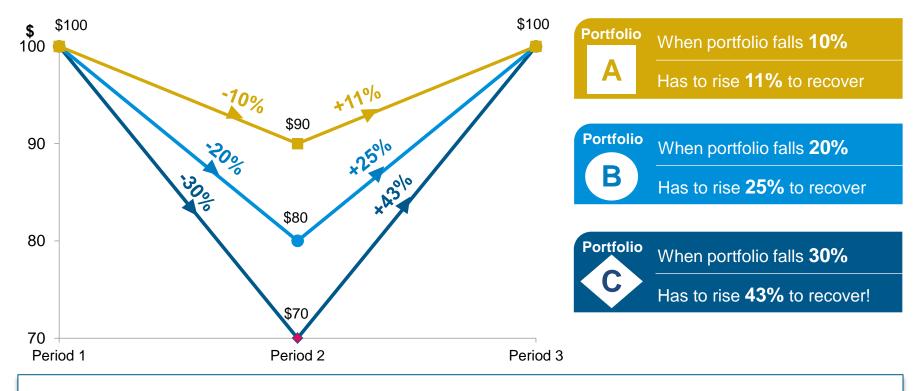
- 1 Have been the main contributors to total return in equity investments
- 2 Provide a strong compounding effect and dollar cost averaging





## Preserving capital during down markets; enhancing returns over long run

The power of numbers: importance of limiting downside



Moral of the story – Dig a smaller hole in the first place!

## The Multi-asset advantage – constrain risk not return

#### Benefits of Outcome-based Investing

- V
- Outcome-based Investing provides a broad diversified approach to investment solutions that address specific investor needs
- V
- QS employs multiple tools and multiple asset classes to increase the certainly of achieving the investment outcome
- V

Rigorous manager selection and sophisticated portfolio construction addresses the challenges and opportunities presented by the marketplace, and ensures the portfolios are positioned appropriately

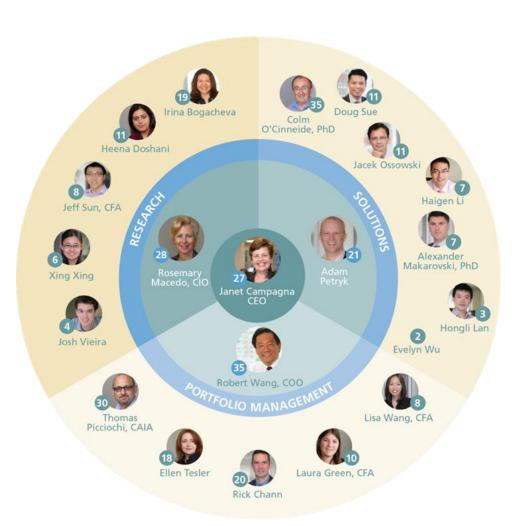


## How does Legg Mason QS do multi asset?





### QS Investors – Asset allocation experts: Applying diverse expertise to build smart solutions



Diverse team of scientists, mathematicians, engineers, finance and investment experts working together too elevate the certainty of outcomes.

#### RESEARCH TEAM

Focus on long-term research and alpha model

#### **SOLUTIONS TEAM**

Execute on short-term client demands

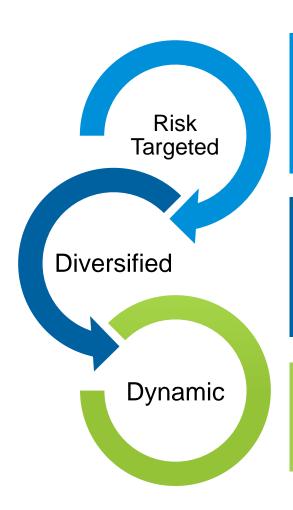
#### **PORTFOLIO MANAGEMENT TEAM**

Day-to-day management of funds

Supported by client relationship team and strategic IT resources



## Legg Mason QS Investors' robust investment process

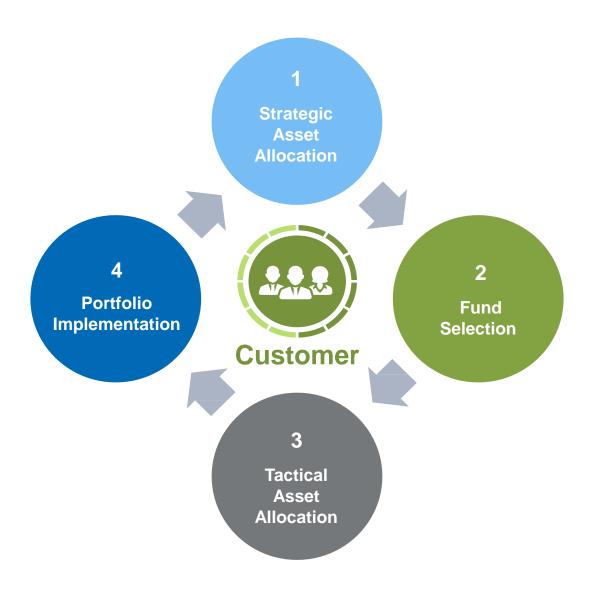


- THREE risk-defined portfolios designed for investors with different risk profiles
- Each portfolio targets consistent long term risk characteristics to maintain client suitability
- RISK is managed by diversifying across a range of markets and investments
- The funds combine specialist active strategies with low cost passive funds to seek uncorrelated sources of return

TACTICAL allocations implemented to adapt to changing market conditions



### Legg Mason QS Investors: Comprehensive Investment Model





## **Investment Process Tactical Asset Allocation**

#### **EXPLOITING MARKET OPPORTUNITIES**

Evaluate Environment

Evaluate Opportunities

Produce Tactical Tilts

- Risk sentiment
- Economic cycle
- Liquidity
- Volatility

Macro factors

GDP growth, fiscal policy, monetary policy, unemployment, current account trends, political environment

Market factors

Earnings trends and revisions, sentiment, risk appetite, flows

- Global equities
- · Global fixed income
- Credit

Portfolio tactically shifts among assets to take advantage of changes in investment opportunity set

Source: QS Investors.

## **Investment Process Portfolio Implementation**

#### Provides professional oversight of the portfolios

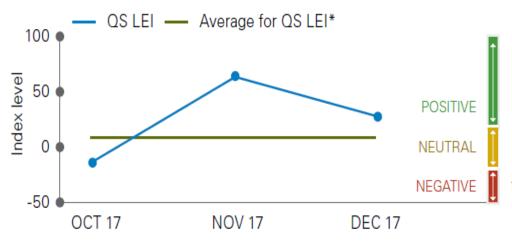
- Disciplined approach to rebalancing
- Monitor and reconcile holdings daily
- Use cash flows to maintain target allocation
- Rebalance to target allocation on a monthly basis
- Assess transaction costs
- Expertise in Manager of Manager Portfolio Trading
- Leverage efficient trading operation of QS Investors
- Understand liquidity and tax issues
- Efficient portfolio fulfilment



## **QS Investors – Outlook**

#### Mixed economic data has moderated our economic outlook

#### Macro outlook: Continue to be positive, with a down tick The QS Leading Economic Indicator Index<sup>1</sup> (QS LEI) is QS Leading Economic Indicator Index (U.S.)



in positive territory, but it has weakened since last month. Contributing to the index this month:

- · Weakening QS LEI was a result of an increase in average jobless claims and a slight deterioration of average hours worked
- · One positive indiciator was slightly stronger global trade activity, which helped to lessen this pullback and keep the QS LEI as a positive signal

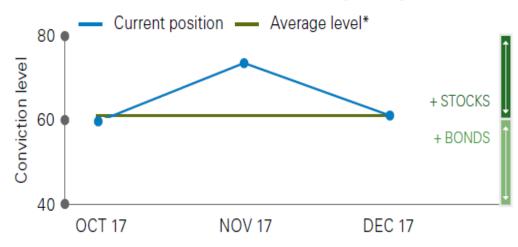
QS Leading Economic Indicator Index is a proprietary composite of economic data that QS Investors believes are significant in determining financial and economic conditions in the U.S.

### **QS Investors – Outlook**

Continue to favor U.S. stocks over bonds, but with increased caution

#### Asset outlook: Continue to be bullish on stocks

Stocks vs. Investment Grade Bonds (Global)



- While we maintain a preference for equities, our conviction on stocks over bonds, and their probability for outperformance, has slightly decreased versus the previous month
- The weakening of our QS LEI is the leading cause of this change

## **QS Investors – Outlook**

## Tightening monetary and leverage indicators bodes poorly for small-cap companies

#### Investment styles: Maintain preference for growth

Value vs. Growth, Large vs. Small (U.S.)



#### Large vs. Small

 Strong leading economic indicators in international and emerging markets favor large-cap stocks, which typically receive a higher portion of their earnings in these markets vs. small-cap stocks. Additionally, monetary tightening and leverage indicators could be a headwind for small-caps

#### Value vs. Growth

- Investor optimism continues to hold as market volatility remains near historic low. Though credit conditions have just begun to show tightening, leading economic indicators (in particular global trade) remain relatively positive
- This is supportive of our preference for growth over value, which has been the preferred style exposure benefiting investors year to date

## QS Investors – Tactical shift Equity

			Equity outlook
	Positioning	Change from previous month	Rationale
U.S.	Overweight	•	<ul> <li>We are overweight U.S. equities versus Investment Grade bonds</li> <li>Our view is driven by valuation, where we see stocks more fairly valued than Investment Grade bonds</li> <li>Secondarily, although this has moderated since last month, our proprietary leading indicator index remains a positive factor to the stock preference</li> </ul>
International Developed	Overweight		<ul> <li>Our overweight to international stocks is similar to last month's position</li> <li>This is driven by steeper yield curves in EAFE countries, which is an indicator of stronger expected growth</li> <li>Secondarily, a comparison of valuation between the two regions favors EAFE countries</li> </ul>

### QS Investors – Tactical shift Fixed Income

			Fixed Income outlook
U.S. Investment Grade	Underweight		<ul> <li>We are underweight Investment Grade bonds strategically, but have a tactical preference</li> <li>From a relative valuation basis vs. equities, we continue to see Investment Grade bonds as being overvalued and have a consistent tactical underweight</li> <li>However, for the month, we have tactically added to our investment grade exposure largely due to weaker U.S. leading economic indicators</li> </ul>
U.S. High Yield	Overweight	_	Preference for U.S. High Yield (HY) vs. Investment Grade (IG) bonds remains similar to last month  • The low-volatility environment and valuation between HY and IG bonds favor HY  • However, credit spreads have tightened, which moderates our preference for HY
European Investment Grade	Underweight	•	<ul> <li>The continued strength of U.S. stocks relative to U.S. bonds fuels our preference for European stocks over European bonds, but this factor lessened vs. last month</li> <li>Valuation versus stocks continues to suggest that EU IG bonds are overvalued</li> <li>EU leading indicators also support EU stocks over bonds</li> </ul>

### Legg Mason Multi Asset Funds

#### **Breakdown by Asset Class**

#### \*Legg Mason QS Growth Fund\*

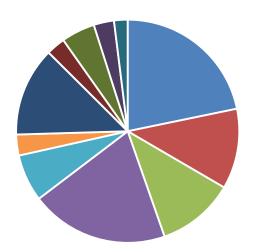
At least 55% in Equity strategies

Long-term volatility range of 10-12% over the market cycle

#### \*Legg Mason QS Balanced Fund\*

At least 35% in Bonds/Money market/ Capital preservation strategies

Long-term volatility range of 8-10% over the market cycle



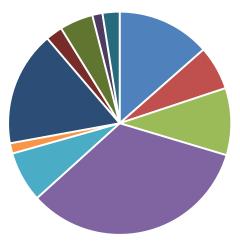
- US Equities
- Global Equities
- Emerging Markets Bonds
- Euro Equities
- Emerging Markets Equities
- Alternatives

- Global Bonds
- US Bonds
- Cash

#### \*Legg Mason QS Conservative Fund\*

At least 60% in Bonds/Money Market/ Capital preservation strategies

Long-term volatility range of 6-8% over the market cycle



- Investment Grade Bonds
- Pacific Equities

Source Legg Mason, Morningstar, as at 31 December 2017. \*Fund names changed on 1 January 2018 to Legg Mason QS Growth Fund (previously Legg Mason Multi-Manager Performance Fund), Legg Mason QS Balanced Fund (previously Legg Mason Multi-Manager Balanced Fund) and Legg Mason QS Conservative Fund (previously Legg Mason Multi-Manager Conservative Fund). Multi Asset US Funds: These funds were created from the contribution of all the assets of the no longer existing Luxembourg SICAV (Legg Mason Multi-Manager Conservative Fund (US), Legg Mason Multi-Manager Balanced Fund (US), and the Legg Mason Multi-Manager Performance Fund (US)) established on 13 December 2004, funds with substantially similar investment objectives and policies. Past performance was calculated using historical performance data of the Luxembourg SICAV] funds may not be a reliable indicator of the fund's future performance.



The performance data should be used for illustrative purposes only, as performance prior to the inception date of these Funds have not been adjusted to reflect the fees of the Funds. As at Fund inception, the Funds' fixed annual expenses for the share class shown above (investment management fees, custody and administration fees and shareholder servicing fees) were around 1.45% in comparison to the predecessor fund of 1.83% – there may be other variable costs not included in these figures.

## **Legg Mason Multi-asset Funds Growth Fund**

#### Top 10 holdings

Legg Mason QS Growth Fund – Top 10 Holdings	% of Portfolio
Legg Mason ClearBridge US Appreciation Fund	14.19
Lyxor ETF MSCI Europe	13.94
Legg Mason Brandywine Global Opportunistic Fixed Income Fund	8.36
DBX MSCI USA	7.99
iShares MSCI World Minimum Volatility UCITS ETF	7.08
Lyxor ETF MSCI Emerging Markets	5.42
Legg Mason QS MV European Equity Growth and Income Fund	4.77
iShares US Aggregate Bond UCITS ETF	4.03
Legg Mason ClearBridge US Aggressive Growth Fund	3.89
Legg Mason Royce US Smaller Companies Fund	3.81

Source Legg Mason, Morningstar, as at 31 December 2017. Fund names changed on 1 January 2018 to Legg Mason QS Growth Fund (previously Legg Mason Multi-Manager Performance Fund), Legg Mason QS Balanced Fund (previously Legg Mason Multi-Manager Balanced Fund) and Legg Mason QS Conservative Fund (previously Legg Mason Multi-Manager Conservative Fund). Multi Asset US Funds: These funds were created from the contribution of all the assets of the no longer existing Luxembourg SICAV (Legg Mason Multi-Manager Conservative Fund (US), Legg Mason Multi-Manager Balanced Fund (US), and the Legg Mason Multi-Manager Performance Fund (US) established on 13 December 2004, funds with substantially similar investment objectives and policies. Past performance was calculated using historical performance data of the Luxembourg SICAV] funds may not be a reliable indicator of the fund's future performance.



## Legg Mason Multi asset funds cumulative Performance

Multi Asset (US) Funds Cumulative Performance	1 Month		3 Months		1 Year		3 Years		5 Years		Since Inception (13 Dec 2004)	
	%	QtI	%	Qtl	%	Qtl	%	Qtl	%	Qtl	%	QtI
Legg Mason QS Conservative Fund*	0.57	2	1.59	2	10.59	1	11.63	1	24.05	1	57.49	-
Morningstar Peer Group Average (USD)	0.47		1.39		6.90		6.38		12.02		-	
Legg Mason QS Balanced Fund*	0.75	3	2.17	3	13.01	2	13.49	2	30.77	2	61.35	-
Morningstar Peer Group Average (USD)	0.90		2.71		11.28		11.31		23.36			
Legg Mason QS Growth Fund*	1.03	2	2.90	2	15.26	1	16.73	1	38.77	1	70.16	-
Morningstar Peer Group Average (USD)	0.90		2.71		11.28		11.31		23.36			

Past performance is not a reliable indicator of future results Currency exchange rate fluctuations may impact the value of your investment

Source Legg Mason, Morningstar, as at 31 December 2017. Performance is shown for the A Acc USD Share Class. Performance is calculated on a NAV to NAV basis.

\*Fund names changed on 16 January 2018 to Legg Mason QS Growth Fund (previously Legg Mason Multi-Manager Performance Fund), Legg Mason QS Balanced Fund (previously Legg Mason Multi-Manager Conservative Fund). Multi Asset US Funds: These funds were created from the contribution of all the assets of the no longer existing Luxembourg SICAV (Legg Mason Multi-Manager Conservative Fund (US), Legg Mason Multi-Manager Balanced Fund (US), and the Legg Mason Multi-Manager Performance Fund (US) established on 13 December 2004, funds with substantially similar investment objectives and policies. Past performance was calculated using historical performance at of the Luxembourg SICAV (Junds may not be a reliable indicator of the fund's future performance. The performance data should be used for illustrative purposes only, as performance prior to the inception date of these Funds have not been adjusted to reflect the fees of the Funds. As at Fund inception, the Funds' fixed annual expenses for the share class shown above (investment management fees, custody and administration fees and shareholder servicing fees) were around 1.45% in comparison to the predecessor fund of 1.83% – there may be other variable costs not included in these figures.



## Legg Mason Multi asset funds Calendar year performance

Calendar Year Performance		2017		2016		2015		2014		3	2012	
		QtI	%	QtI	%	QtI	%	QtI	%	QtI	%	Qtl
Legg Mason QS Conservative Fund		1	2.69	2	-1.70	3	5.59	1	5.24	2	9.83	1
Morningstar Peer Group Average (USD)			2.17		-2.61		1.31		3.94		6.32	
Legg Mason QS Balanced Fund		2	2.58	3	-2.11	3	5.04	2	9.70	2	13.08	1
Morningstar Peer Group Average (USD)			3.19		-3.06		1.49		9.20		9.15	
Legg Mason QS Growth Fund		1	3.83	2	-2.47	3	4.89	2	13.33	1	15.19	1
Morningstar Peer Group Average (USD)			3.19		-3.06		1.49		9.20		9.15	

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Source Legg Mason, Morningstar, as at 31 December 2017. Performance is shown for the A Acc USD Share Class. Performance is calculated on a NAV to NAV basis.

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## Macro update



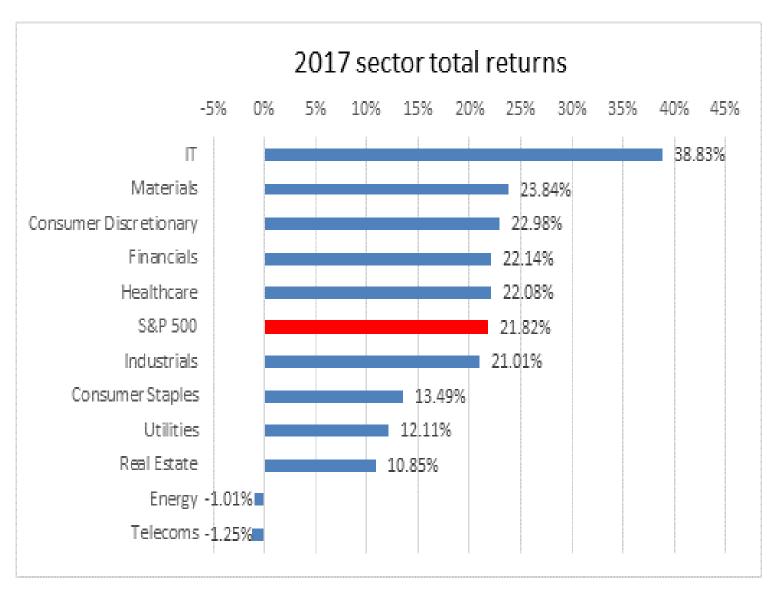


### Macro update

- Global Review of 2017
- Key region views 2018
- Views on key macro
  - US tax cuts and the key winners, US economy vs market
  - Japan and Europe
  - EM and China
  - Central Banks and Inflation
  - Credit markets and the hunt for yield
  - Exchange rates opportunity
  - Bitcoin FOMA!



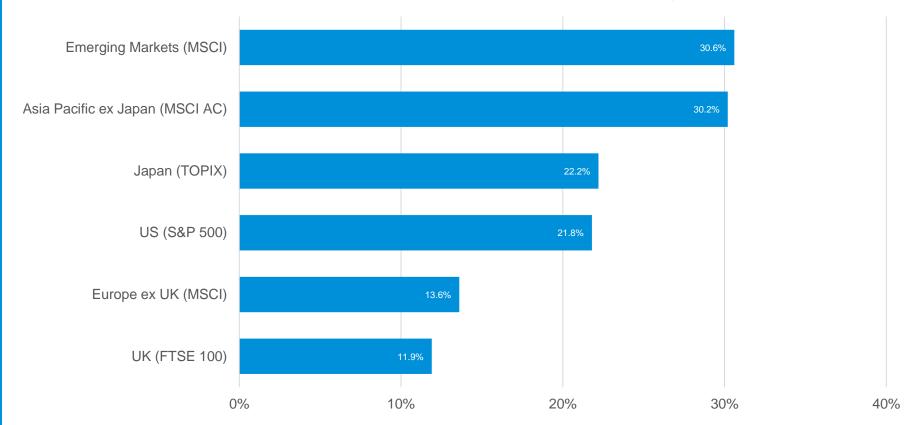
## US Equities - 2017 review





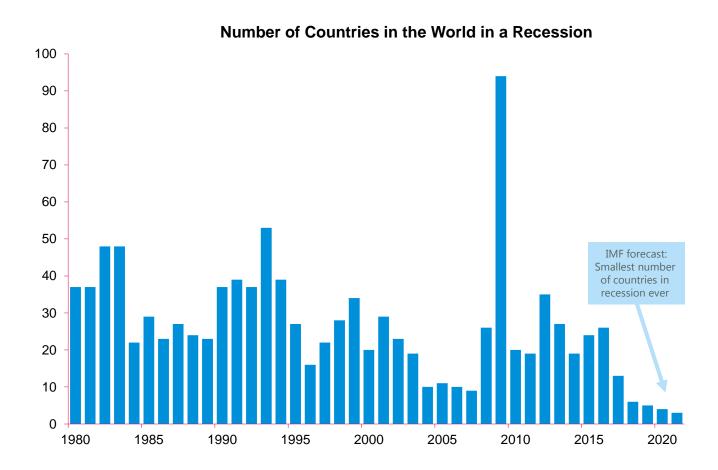
## International equities – 2017 review

#### 2017 International stock market returns (local currency)



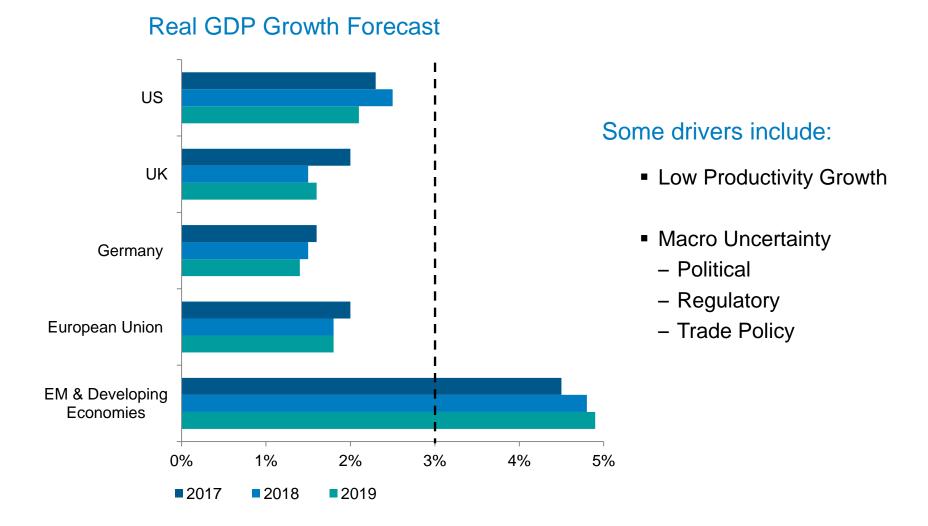


## The world economy in great shape





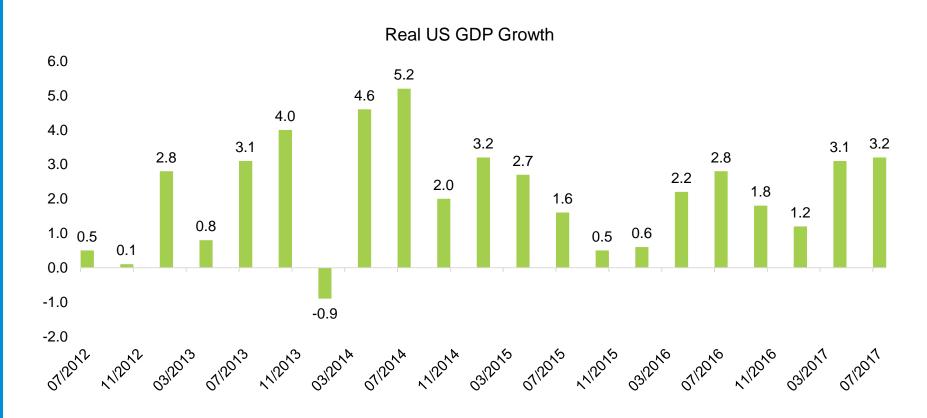
### **Economic growth forecasts to be low**





### US Economy on a solid footing...

#### GDP Growth exceeded 3% in 3Q and 4Q



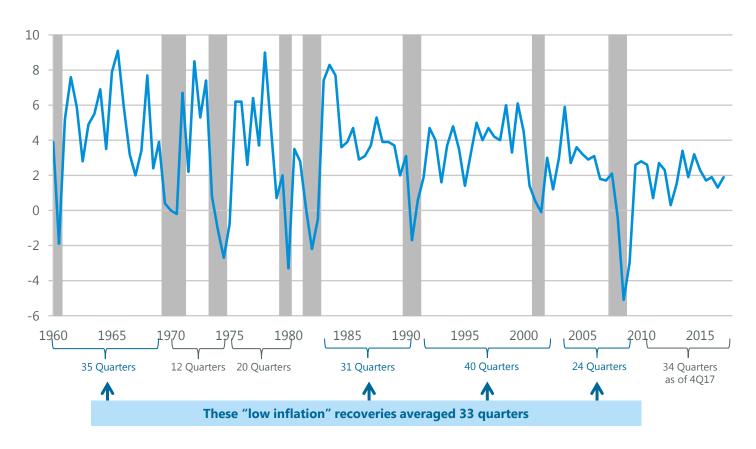
Past performance is not a reliable indicator of future results



## Recovery / expansion in US

#### U.S. Real GDP

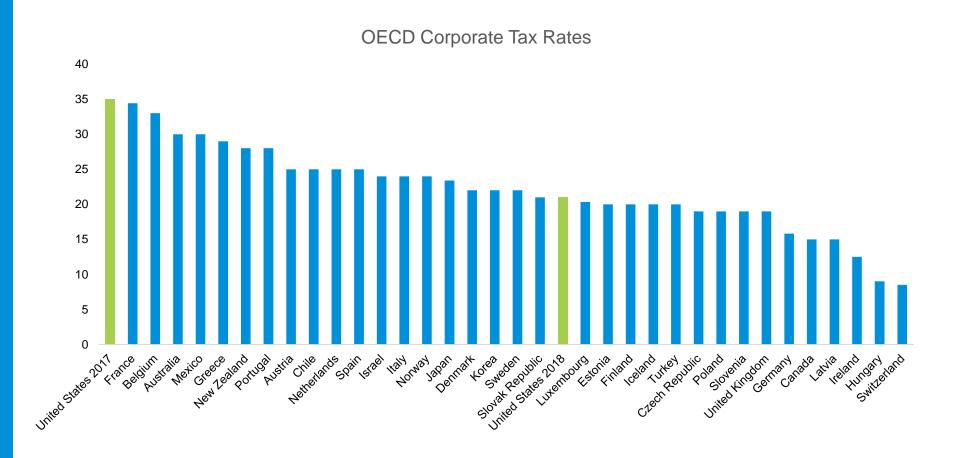
- Recoveries (1960-2007) averaged 27 quarters
- Low-inflation expansions tend to be longer than high-inflation expansions
- Currently recovery is equal to the average low-inflation expansion





## Policy action in 2017 – The visible

#### Tax cuts have been enacted



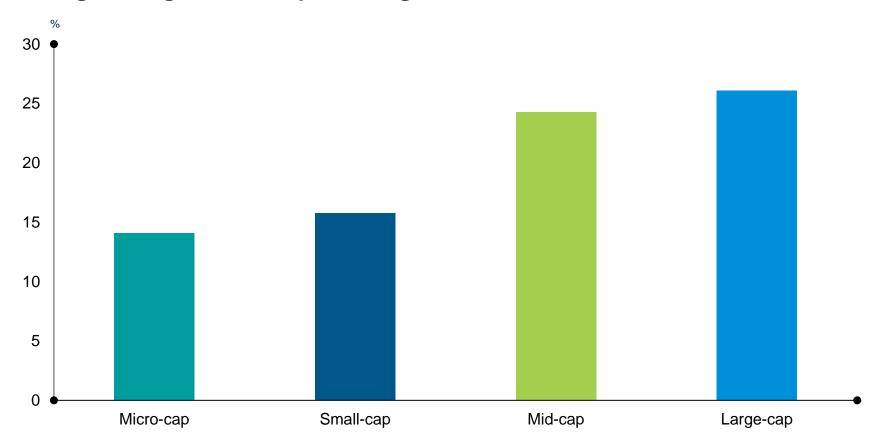
Past performance is not a reliable indicator of future results



## Small and micro cap stock

#### Tax benefits from being more domestic

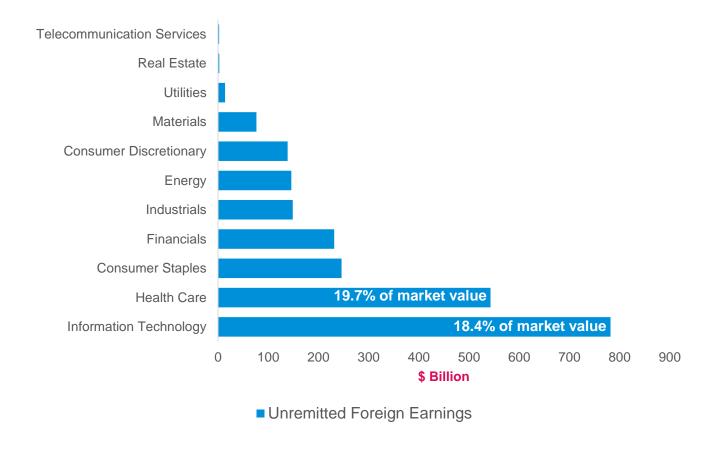
#### Average foreign sales as percentage of total





## Repatriation – how lower taxes could bring back cash

2016 Unremitted Foreign Earnings: S&P 500 Sectors

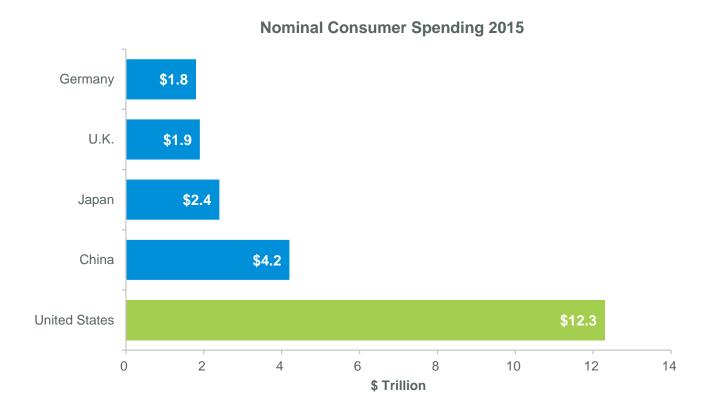




### The consumer is king in the US

#### U.S. Consumer Spending Is Largest in the World

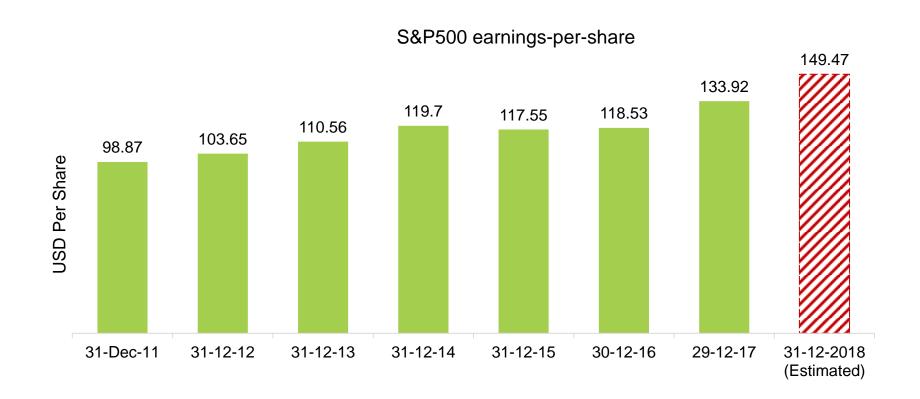
U.S. consumer spending is larger than the next 4 largest countries (China, Japan, U.K., Germany) combined





### US Corporate earnings are growing

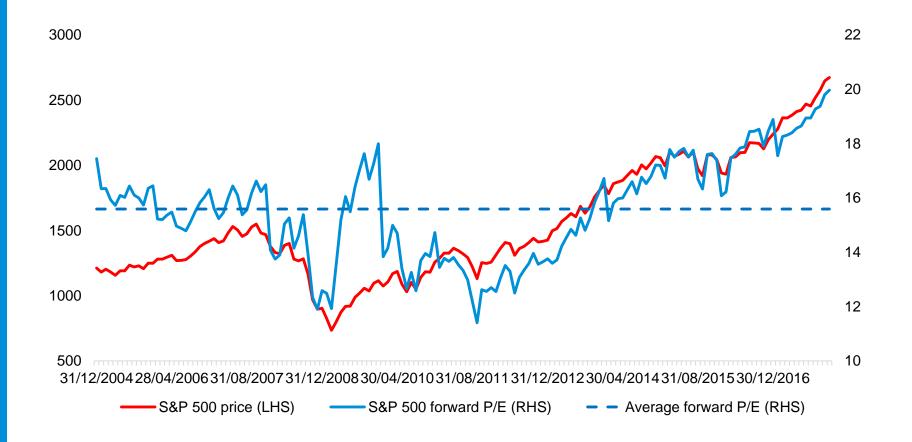
S&P 500 Quarterly Bottom-Up Earnings Per Share Actuals & Estimates





### Us equity valuations: no longer cheap

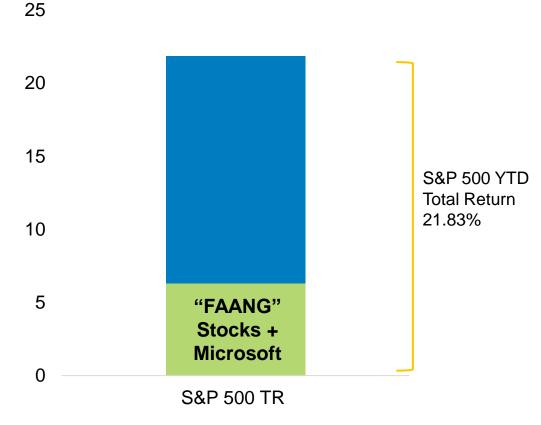
#### Multiple expansion has driven markets higher





### US equities: where is the risk?

"FAANG" stocks and Microsoft made up 29% of the market's overall return last year

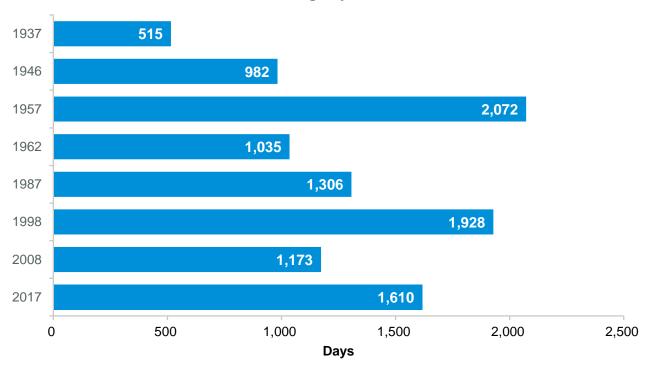




#### **Market corrections**

#### It's Been a Long Time Since the Market Has Seen a 15% Correction

S&P 500: Trading Days without a 15% Correction





Data as of Dec. 31, 2017. Source: Cornerstone Macro.

# Europe Outlook – growth continues to improve but inflation remains subdued

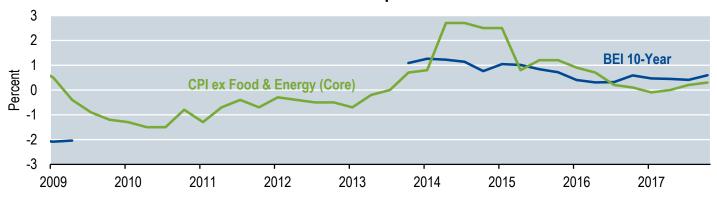


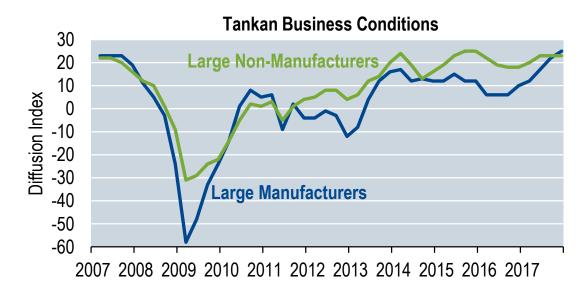




# Japan Outlook – inflation expectations rising

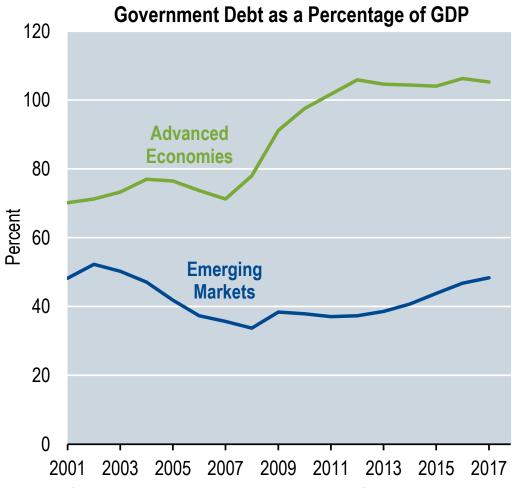
#### **Inflation and Expectation**







# **EM Outlook – Government finances healthy**

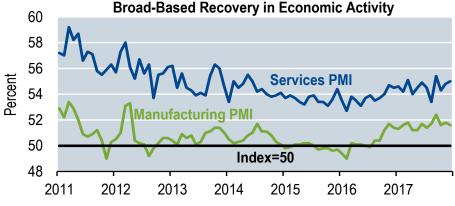




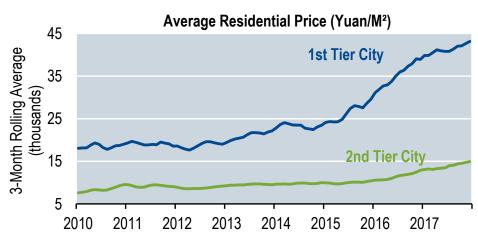


### China outlook – solid economic activity

• China has been able to support growth with a tremendous amount of stimulus to make growth resilient. At some point policy will turn back to neutral and growth will likely downshift toward the policy directive of 6.5% GDP growth.



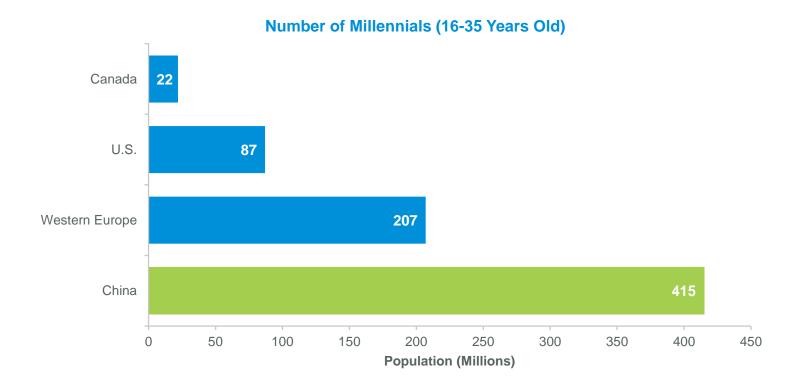
Source: China Federation of Logistics and Purchasing. As of 31 Dec 17 Note: 3-Month Moving Average





### **Long-Term Growth Prospects for China**

- Number of millennials in China is larger than the working populations of U.S., Canada and Western Europe combined
- More than one-quarter of China's millennials are college graduates
- As 400 million new Chinese people enter the spending class, implications are huge



### Secular trends bring opportunities





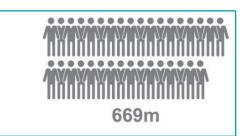
Online population



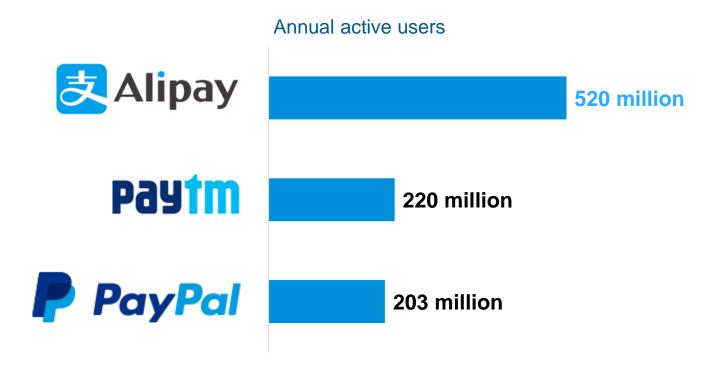


Offline population





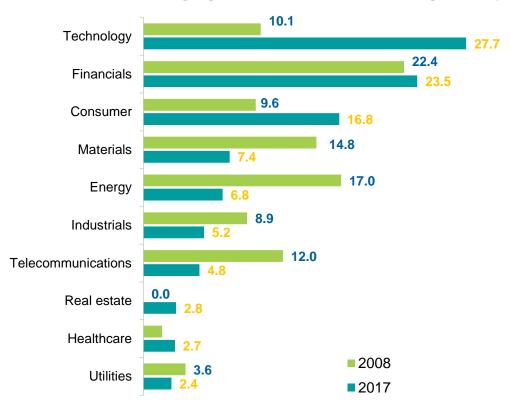
#### World leaders in innovation





# The changing nature of emerging markets

#### **MSCI Emerging Markets Index sector weight comparison**





#### **Market Performance**

#### Market performance over three years



#### Market performance over ten years



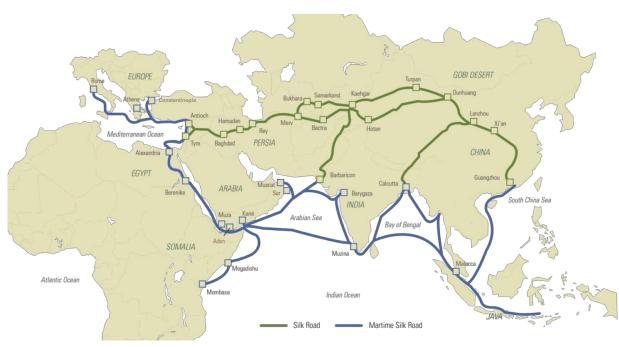
#### Past performance is not a guide to future returns.

Source: Lipper for Investment Management as at 31 March 2017. Total return indices used and reported in US\$. The figures provided include the re-investment of dividends.



#### **One Belt One Road**

The One Belt One Road program (OBOR) is a development strategy proposed by Chinese President Xi Jinping in 2013 that focuses on connectivity and cooperation between Eurasian countries and China through the land-based "Silk Road Economic Belt" (SREB) and the "Maritime Silk Road" (MSR). It's about building infrastructure, mostly around transport and energy: roads, bridges, gas pipelines, ports, railways, and power plants.



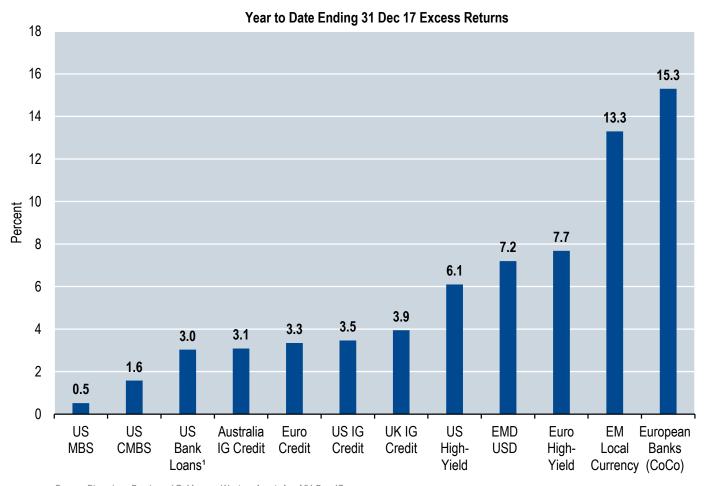
- Involves 65 countries accounting for 62% of the world's population, 40% of world GDP, 75% of global energy resources.
- Anticipated cumulative investment over an uncertain timescale is estimated to be between US\$4 trillion and US\$8 trillion.

#### **Financial Income Investment Outlook**

- Global growth and inflation improving from subdued levels
- US growth and inflation aided by fiscal stimulus
- Central banks very cautiously signaling their path to normalization
- Spread credit sectors should outperform but margins are thin
- Emerging markets debt and currencies should provide superior performance

#### **Spread Sectors**

Most spread sectors performed well over the quarter with emerging markets leading the way.

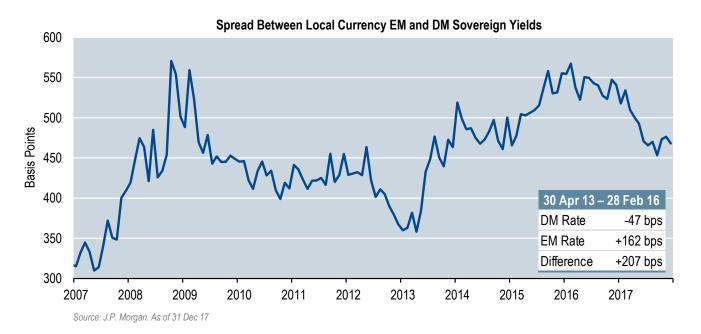


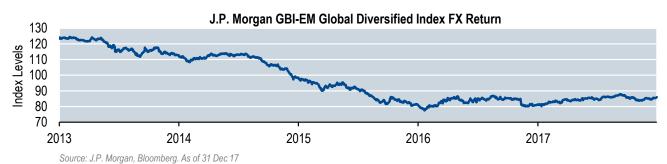




#### **Emerging Markets**

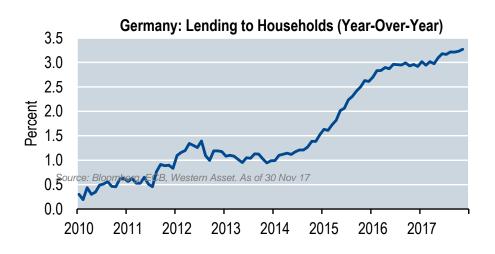
Emerging markets valuations look attractive both on a historical basis and relative to developed markets, particularly given a better global recovery, lower risks in China and commodity stabilization.







#### European growth continues to improve but core inflation remains subdued

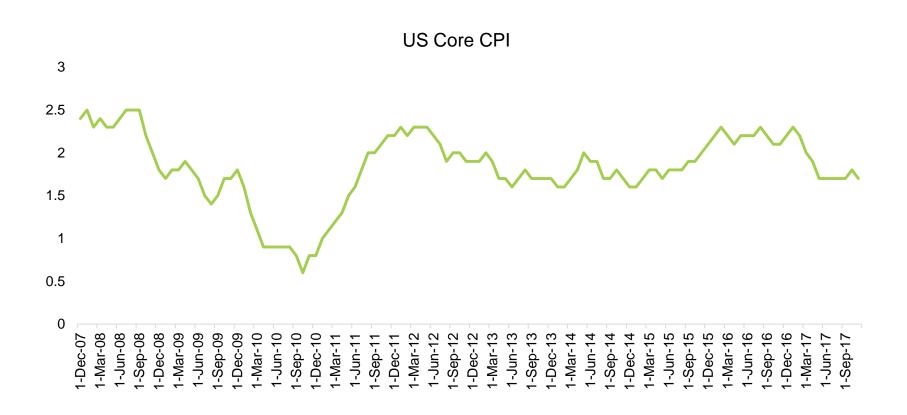






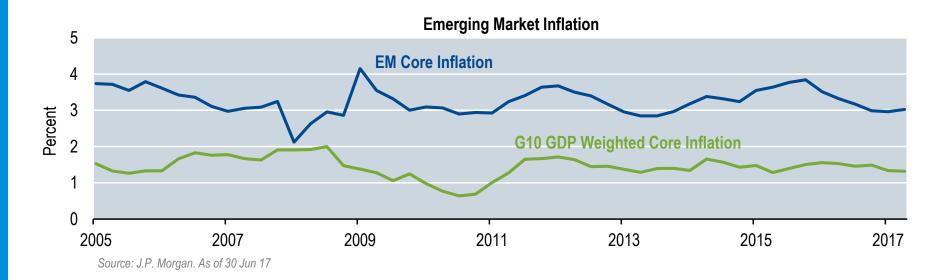
### No sign of inflation in US

Absence of price acceleration continues to puzzle





## Could low inflation actually be "More ingrained and turn out to be permanent"?

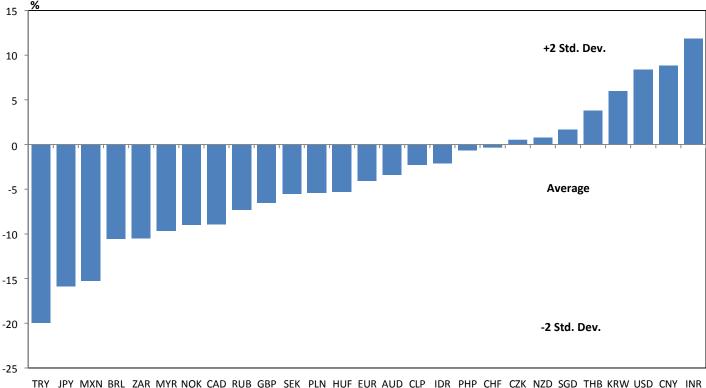


■ The chart shows a 36-month average of this same core PCE deflator measure. The 36-month average smooths out short-and intermediate-term swings in inflation. It has been nowhere near 2% at any time in the 10 year coverage of this chart. The 36-month averages for 2010 include inflation data back to 2008.



# How far are some exchange rates from long term averages?

#### REAL EFFECTIVE EXCHANGE RATE: PERCENTAGE DEVIATION FROM 10-YEAR MA

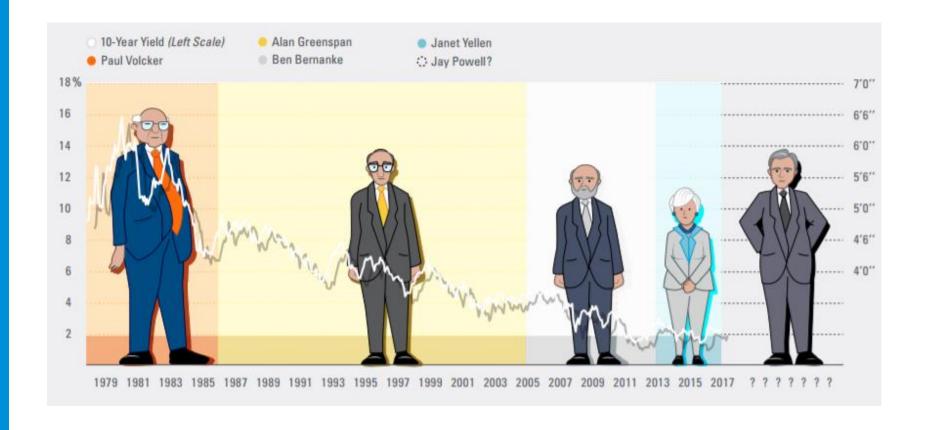


TRY JPY MXN BRL ZAR MYR NOK CAD RUB GBP SEK PLN HUF EUR AUD CLP IDR PHP CHF CZK NZD SGD THB KRW USD CNY INF As of 10/31/2017

Dollar and yuan look expensive, the Turkish lira and yen cheap

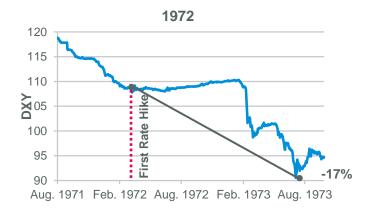


## Both the height of the fed chair and rates have fallen over time, could a taller fed chair mean rates rise?



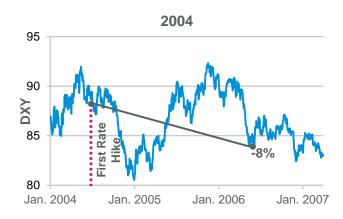
#### **Dollar Might Not Rise**

The easy assumption that the dollar will rise with Fed tightening is not validated by history, as in only one of the last seven tightening cycles did the dollar clearly rise (1983). Here are four examples where the dollar declined in a tightening cycle.

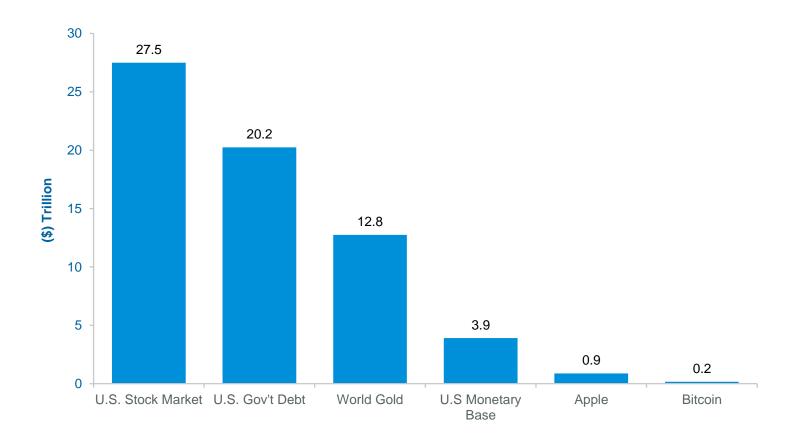






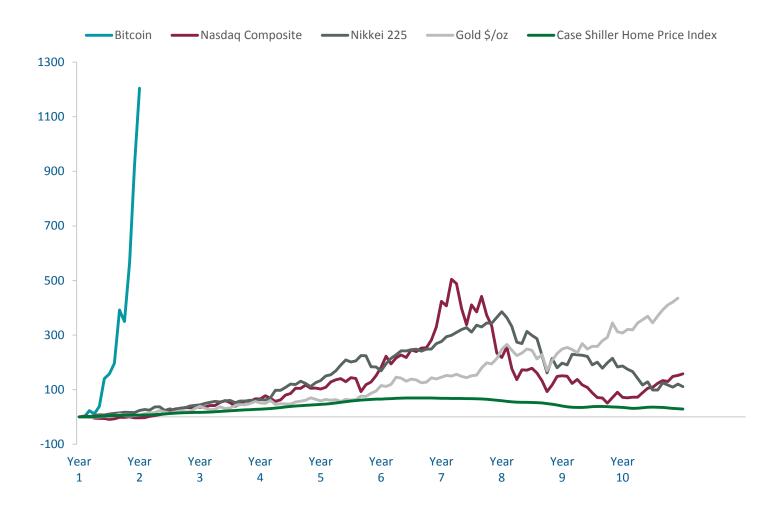


### Bitcoin's Value is Relatively Small





# How does the Bitcoin bubble stack up to history?





## **Questions?**



#### **Fund Risks**

**Bonds:** There is a risk that issuers of bonds held by the fund may not be able to repay the bond or pay the interest due on it, leading to losses for the fund.

**Liquidity:** In certain circumstances it may be difficult to sell the fund's investments because there may not be enough demand for them in the markets, in which case the fund may not be able to minimise a loss on such investments.

**Investment in company shares:** The fund invests in shares of companies, and the value of these shares can be negatively affected by changes in the company, its industry or the economy in which it operates.

**Emerging markets investment:** The fund may invest in the markets of countries which are smaller, less developed and regulated, and more volatile than the markets of more developed countries.

**Fund currency:** Changes in exchange rates between the currencies of investments held by the fund and the fund's base currency may negatively affect the value of an investment and any income received from it.

Interest rates: Changes in interest rates may negatively affect the value of the fund. Typically as Interest rates rise, bond values fall.

**Fund counterparties:** The fund may suffer losses if the parties that it trades with cannot meet their financial obligations.

**Fund operations:** The fund is subject to the risk of loss resulting from inadequate or failed internal processes, people or systems or those of third parties such as those responsible for the custody of its assets.

**Fund of Funds:** The fund is subject to the overall costs, investment objectives or policy changes, performance and investment valuations of the underlying funds in which it invests which could result in a loss to the fund.

**Charges from capital:** Fees and expenses of this share class may be charged to the capital of the share class rather than its income. This policy will result in an increase in income available for distribution to investors. However, this will forego some of the capital that the share class has available for future investment and potential growth.

**Class currency**: The value of your investment may fall due to changes in the exchange rate between the currency of your share class and the base currency of the fund.

**Income from capital:** For this share class a portion of the class's capital may be declared as dividends. This policy may result in higher dividends to investors. However, such higher dividends limit the capital that the share class has available for future investment and potential growth.



# MetLife



#### Investment Expertise and Choice: Investing in capabilities to solve client needs

Our affiliate line-up provides investors with access to world class investment talent across a breadth of asset classes and investment strategies.





# **Legg Mason Global Distribution Global Footprint**

- International offices staffed by local professionals
- Fully aligned to local client requirements given location and focus
- Full understanding of local market dynamics and trends impacting our clients at a local level

Location	Sales	Client Service	Marketin g	Product
US	•	•	•	•
UK	•	•	•	•
Middle East				
Spain	•	•	•	
Italy	•	•	•	
Germany	•	•	•	
Switzerland	•	•	•	
France	•	•	•	
Benelux	•	•	•	•
Nordics	•	•	•	
Hong Kong	•	•	•	•
Singapore	•	•	•	•
Taiwan	•	•	•	
Japan	•	•	•	•
Australia	•	•	•	•
Miami (covers NRA* and Latin America)	•	•	•	<del>-</del>
Chile (covers Latin America)	•		_	
Brazil	•			



#### The Multi-asset advantage to customers

#### Strategic Asset Allocation

Start with a long term view toward asset class returns

